

# What You Wish You'd Known Before Your JOB INTERVIEW

## Common nonverbal mistakes made at a job interview

From a survey of 2000 bosses

**21%** — Playing with hair or touching face

**47%** — Having little or no knowledge of the company is the most common mistake job seekers make during interviews

Failure to make eye contact **67%**

Lack of smile **38%**

Bad posture **33%**

**21%** — Crossing arms over their chest

Using too many hand gestures **9%**

Handshake that is too weak **26%**

**33%** — Fidgeting too much

In a survey of 2000 bosses **33%** claimed that they know within the first 90 seconds of an interview whether they will hire someone



The average length of an interview is approximately 40 minutes

## Statistics show that when meeting new people the impact is:

**7%** From what we actually say

**38%** The quality of our voice grammar and overall confidence

**55%** The way we dress, act and walk through the door

## Clothes

**Bright colors** are a turnoff

**70%** Employers claiming they don't want applicants to be fashionable or trendy.

**65%** Of bosses said clothes could be the deciding factor between two similar candidates.

## Top Ten Most common mistakes made at a job interview

**10** Over-Explaining Why You Lost Your Last Job

Conveying That You're Not Over It **9**

**8** Lacking Humor, Warmth, or Personality

Not Showing Enough Interest or Enthusiasm **7**

**6** Inadequate Research About a Potential Employer

Concentrating Too Much on What You Want **5**

**4** Trying to Be All Things to All People

"Winging" the Interview **3**

**2** Failing to Set Yourself Apart From Other Candidates

**Failing to Ask For the Job 1**

## Most common tips about interviewing

**4** Learn about the organization

Have a specific job in mind **3**

**2** Review your qualifications for the job

Be ready to briefly describe your experience **1**

## 5 questions most likely to be asked

Tell me about your experience at \_\_\_\_\_ **5**

**4** Why do you want to work for us?

What do you know about our company? **3**

**2** Why did you leave your last job?

**Tell me about yourself 1**